Position Summary:

The Vice President for Advancement is responsible for promoting and providing support for the University of Alabama and reports directly to the President. In support and collaboration with the President’s executive team, the Vice President for Advancement furthers the mission and vision of the University by providing executive level leadership, strategic direction, and management oversight for all aspects of the University’s philanthropic initiatives including cultivating constituency relations and fundraising.

Responsibilities:

The responsibilities for the Vice President for Advancement encompass the following:

- Lead and direct the Division’s personnel to ensure the most effective use of the division’s human and financial resources,

- Lead prospect identification, cultivation and solicitation, donor relations, volunteer organizations, corporate and foundation relations, planned giving, special events and coordinating the annual fund raising efforts of multiple campus units

- Develop and implement strategies which result in increased involvement, meaningful participation and financial support on the part of the graduates of the University of Alabama,

- Oversee the development of systems, policies, and processes that ensure compliance with the policies and procedures of The Board of Trustees of The University of Alabama, Internal Revenue Service regulations, federal, state, and local laws, and Council for Advancement and Support of Education (CASE) standards, while maintaining a high level of accuracy, confidentiality, and security to meet the diverse needs of University donors, faculty, and staff,

- Advises the President on matters of policy vision, strategic planning and long-range budgeting applicable to University constituency relations and fundraising activities.

- Maintain awareness of political activities, current and proposed legislation, changing economic and demographic environment and overall business climate affecting the University and relates this insight to the changing needs of the University consistent with its mission, and

- Works with the executive leadership team to proactively identify and address enterprise-level risk.
Minimum Qualifications:

- Doctoral degree and at least 10 years of progressive leadership experiences at a college and/or university.

- A clear vision for the role of a comprehensive public university in teaching, research, and economic development for the 21st century.

- Evidence of commitment to the concept of a student-centered university and to a tier one faculty research environment.

- Outstanding communication and interpersonal skills including evidence of the ability to facilitate collaboration with and among diverse faculty, staff, administrators and students across the University.

- Evidence of fostering a diverse and inclusive environment for students, faculty, staff and administrators.

- Proven record of leading a team of diverse colleagues to foster collaboration and engagement between the campus and the broader community.

- A proven record of successful fundraising.

- The ability to develop and lead a highly effective advancement management team

- Strategic vision and entrepreneurial attention to advancing the University through development initiatives.